



) STATES **CHANGE COMMISSION** Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BE	GINNING 1/1/2003 A	AND ENDING 12/31/2003
	MM/DD/YY	MM/DD/YY
	A. REGISTRANT IDENTIFICAT	TION
NAME OF BROKER-DEALER:	Sawtooth Securities, LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLA	CE OF BUSINESS: (Do not use P.O. Box N	(o.)
910 W. Main St.,	Ste 320	
	(No. and Street)	₹ ₹58 % ↑ 20U4 >
Boise, ID 83702		
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUM	IBER OF PERSON TO CONTACT IN REGA	ARD TO THIS REPORT
Scott Mecham		208-331-0767
		(Area Code - Telephone Number)
	B. ACCOUNTANT IDENTIFICAT	TION
Hein & Associat	es, LLP (Name – if individual, state last, first, n	niddle name)
717 17th Street	, Ste. 1600, Denver, CO	80202
(Address)	(City)	(State) (Zip Code)
CHECK ONE:		
Certified Public Ac	ccountant	. o rei
☐ Public Accountant		PROCESSE
☐ Accountant not res	ident in United States or any of its possession	
,	FOR OFFICIAL USE ONLY	
	FOR OFFICIAL USE DIVE	
	FOR OFFICIAL USE ONL	FINANCIAL
	FOR OFFICIAL USE ONL	FINANCIAL
		FINANCIAL And opinion of an independent public accountant

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, Scott Mecham	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying finance	cial statement and supporting schedules pertaining to the firm of
Sawtooth Securites, LLC	, as
of December 31,	, 2003 , are true and correct. I further swear (or affirm) that
•	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as for	
•	
O. h. 70) Barbarah	ASA ASA
	A second Market
	TARY First my
72	Signature
	PUBL SPresident/CEO
$\sim 1 - 20$	Title
Culust Desserge	TE OF THE
Notary Public 03-04	1000
This report ** contains (check all applicable boxe	a).
(a) Facing Page.	٥٠,٠
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condit	
(e) Statement of Changes in Lichillian Subar	
☑ (f) Statement of Changes in Liabilities Subor☑ (g) Computation of Net Capital.	dinated to Claims of Creditors.
(h) Computation for Determination of Reserv	e Requirements Pursuant to Rule 15c3-3
(i) Information Relating to the Possession or	
	xplanation of the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the Re-	serve Requirements Under Exhibit A of Rule 15c3-3.
	l unaudited Statements of Financial Condition with respect to methods of
consolidation. ☑ (1) An Oath or Affirmation.	
(i) All Oath of Affilhation. (m) A copy of the SIPC Supplemental Report.	
	cies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Sawtooth Securities, LLC

Financial Statements and Supplemental Schedules
For the Years Ended December 31, 2003 and 2002
Independent Auditors' Report And
Supplemental Report on Internal Control Structure

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Certified Public Accountants and Consultants

Denver • Houston • Dallas • Southern California • Phoenix

INDEPENDENT AUDITOR'S REPORT

Managing Members Sawtooth Securities, LLC

We have audited the accompanying statements of financial condition of Sawtooth Securities, LLC (the "Company") as of December 31, 2003 and 2002, and the related statements of operations, changes in members' equity (deficit), cash flows and changes in subordinated borrowings for the years then ended. The financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

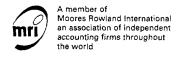
We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sawtooth Securities, LLC, as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III of Sawtooth Securities, LLC, as of December 31, 2003 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HEIN & ASSOCIATES LIP

Denver, Colorado February 16, 2004



STATEMENTS OF FINANCIAL CONDITION

	DEG	DECEMBER 31,			
	2003	2002			
ASSETS:					
Cash	\$ 49,983	\$ 24,098			
Cash segregated under Rule 15c3-3	141	307			
Deposits with clearing organizations (cash)	25,000	25,000			
Commissions and fees receivable	53,122	8,853			
TOTAL ASSETS	<u>\$ 128,246</u>	\$ 58,258			
LIABILITIES AND MEMBERS' EQUITY (DEFICIT)					
LIABILITIES:					
Accounts payable and accrued expenses	\$ 33,862	\$ 4,820			
Accrued interest	33,222	14,238			
LINE-OF-CREDIT	25,000	25,000			
SUBORDINATED BORROWINGS Total liabilities	237,250 329,334	<u>237,250</u> 281,308			
MEMBERS EQUITY (DEFICIT)	(201,088)	(223,050)			
TOTAL LIABILITIES AND MEMBERS' EQUITY (DEFICIT)	<u>\$ 128,246</u>	<u>\$ 58,258</u>			

STATEMENTS OF OPERATIONS

	FOR THE YEARS ENDED DECEMBER 31,				
	2003	2002			
OPERATING REVENUES:					
Commissions, clearing services, and other	\$ 499,067	\$ 176,858			
OPERATING EXPENSES:					
Management fee	54,000	65,449			
Commission	318,294	96,186			
Interest	20,698	18,657			
Other operating expenses	104,113	81,295			
Total operating expenses	497,105	261,587			
NET INCOME (LOSS)	\$ 1,962	<u>\$ (84,729)</u>			

STATEMENTS OF CHANGES IN MEMBERS' EQUITY (DEFICIT)

FOR THE PERIOD FROM JANUARY 1, 2002 THROUGH DECEMBER 31, 2003

		TOTAL
BALANCE, January 1, 2002	\$	(62,321)
Capital contributions Transfer to subordinated debt Net loss		24,000 (100,000) (84,729)
BALANCE, December 31, 2002		(223,050)
Capital contributions Net income		20,000 1,962
BALANCE, December 31, 2003	<u>\$</u>	(201,088)

STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,			
	20	03		2002
OPERATING ACTIVITIES:				
Net income (loss)	\$ 1	1,962	\$	(84,729)
Adjustments to reconcile net income (loss) to net cash provided				,
by (used in) operating activities:				
(Increase) decrease in operating assets:				
Receivables	(44	1,269)		(3,914)
Increase (decrease) in operating liabilities:	•	•		
Accounts payable and accrued expenses	14	4,804		4,493
Accrued interest	33	3,222		14,239
Net cash provided by (used in) operating activities	5	5,719		(69,911)
FINANCING ACTIVITIES:				
Partnership capital contribution	20	0,000		24,000
Cash segregated under Federal regulations		166		29
Net cash provided by financing activities	20	0,166		24,029
NET INCREASE (DECREASE) IN CASH	, 25	5,885		(45,882)
CASH, at beginning of year	24	4,098		69,980
CASH, at end of year	<u>\$ 49</u>	9,983	<u>\$</u>	24,098
SUPPLEMENTAL CASH FLOW INFORMATION: Cash paid for interest	\$	_	<u>\$</u>	100.000
Transfer from equity to subordinated debt	7		<u>ə </u>	100,000

STATEMENTS OF CHANGES IN SUBORDINATED BORROWINGS

FOR THE PERIOD FROM JANUARY 1, 2002 TO DECEMBER 31, 2003

SUBORDINATED BORROWINGS, January 1, 2002	\$ 125,000
INCREASES:	
Payment of subordinated notes	(125,000)
Issuance of subordinated notes	237,250
SUBORDINATED BORROWING, December 31, 2002	237,250
INCREASES:	
Payment of subordinated notes	_
Issuance of subordinated notes	
SUBORDINATED BORROWING, December 31, 2003	\$ 237,250

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Organization and Nature of Operations</u> – The financial statements present the accounts of Sawtooth Securities, LLC (the Company), a full-service brokerage house which comprises several classes of service, including principal transactions and agency transactions. The Company acts as an introducing broker and uses the services of an unaffiliated brokerage firm (clearing broker) to provide security clearance services and customer account maintenance. Pursuant to its agreement with the clearing broker, the Company is liable for amounts uncollected from customers introduced by the Company. The Company services a diverse group of institutional and individual investors throughout the United States.

<u>Cash and Cash Equivalents</u> – The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

<u>Securities Transactions</u> – Proprietary and customer security transactions are generally recorded on trade date.

<u>Use of Estimates</u> – The preparation of the Company's financial statements in conformity with generally accepted accounting principles requires the Company's management to make estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. Actual results could differ from those estimates.

<u>Income Taxes</u> – No income tax provision is included in the accompanying financial statements, since the taxable income or loss of the Company is required to be reported in the income tax return of the members.

2. **RELATED PARTY TRANSACTIONS:**

Rent and management fees of \$58,532 and \$69,157 were paid in 2003 and 2002, respectively, to an officer for services provided in connection with management of the Company.

3. SUBORDINATED BORROWINGS FROM SHAREHOLDERS:

The borrowings under subordination agreements at December 31, 2003 and 2002 are as follows:

	2003			2002
Secured demand notes from the Company's 60% shareholder, at 8% interest, due on April 30, 2005, collateralized by all assets of the Company.	 \$	237,250	\$	237,250
confidence by an assets of the Company.	Ψ	257,250	Ψ	231,230

As of December 31, 2003, there was accrued interest of \$33,222 related to these secured demand notes. The subordinated borrowings and related accrued interest are available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

NOTES TO FINANCIAL STATEMENTS

4. **COMMITMENTS:**

<u>Line-of-Credit</u> – The Company has a line-of-credit with a bank bearing interest at the prime rate plus 1% (5.00% at December 31, 2003). The line-of-credit is subject to annual renewals in April of each year. Borrowings under the line-of-credit are collateralized by all rights, title and interest in all monies, instruments, savings, checking and other deposit accounts that are in the lender's custody and by all assets of the Company. It is also personally guaranteed by the members. The outstanding balance at December 31, 2003 and 2002 was \$25,000.

5. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET CREDIT RISK:

In the normal course of business, the Company's activities with customers (either its own or those of correspondents) involve the execution, settlement and indirect financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations.

6. CONCENTRATION OF CREDIT RISKS:

The Company's transactions are collateralized and are executed with and on behalf of customers. The Company's exposure to credit risk associated with the nonperformance of these customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair the customer's ability to satisfy their obligations to the Company.

7. MINIMUM NET CAPITAL REQUIREMENT:

Pursuant to the Uniform Net Capital requirements of the Securities and Exchange Commission under Rule 15c3-1, the Company is required to maintain a minimum net capital balance and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1, as defined under such rule at December 31, 2003. The Company had net capital of \$69,243, which was \$64,243 in excess of its required net capital of \$5,000 and the ratio of aggregate indebtedness to net capital was 0.85 to 1.

SCHEDULE I

SAWTOOTH SECURITIES, LLC

COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934

AS OF DECEMBER 31, 2003

COMPUTATION OF NET CAPITAL

MEMBERS' EQUITY (DEFICIT)	\$	(201,088)
ADD: Subordinated borrowings and related accrued interest allowable in computation of net capital		270,472
NONALLOWABLE ASSETS		(141)
NET CAPITAL	<u>\$</u>	69,243
COMPUTATION OF AGGREGATE INDEBTEDNESS: Total aggregate indebtedness	<u>\$</u>	58,862
Percentage of aggregate indebtedness to net capital		85%
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT: Minimum net capital required (6-2/3% of aggregate indebtedness)	<u>\$</u>	3,924
Minimum dollar net capital requirement	<u>\$</u>	5,000
Net capital requirement (greater of above amounts)	<u>\$</u>	5,000
Excess net capital	<u>\$</u>	64,243

The computation of net capital included in the Company's Form X-17A-5 (Focus Report, Part II) as of December 31, 2003 does not differ materially from the above presentation.

SCHEDULE II

SAWTOOTH SECURITIES, LLC

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 UNDER THE SECURITIES EXCHANGE ACT OF 1934

AS OF DECEMBER 31, 2003

CREDIT BALANCES:		
Customer security accounts	\$	_
Debit balances		
Excess of total credits over total debits	\$	
RESERVE COMPUTATION:		
Amount required to be on deposit in the reserve bank account (105% of the excess of		
total credits over total debits)	\$	_
Amount held on deposit in the reserve bank account		
Amount of deposit in excess of requirement	\$	
into anti-or deposit in excess of requirement	Ψ	

The computation for determining the Company's reserve requirements in the Company's Form X-17A-5 (FOCUS Report, Part II), as of December 31, 2003 does not differ materially from the above presentation.

Amount on deposit is \$141.

SCHEDULE III

SAWTOOTH SECURITIES, LLC

INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 UNDER THE SECURITIES EXCHANGE ACT OF 1934

AS OF DECEMBER 31, 2003

Customers' fully-paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3. \$ -0-A. Number of items None 2. Customers' fully-paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3. \$ -0-A. Number of items None 3. The system and procedure utilized in complying with the requirement to maintain physical possession or control of customers' fully-paid and excess margin securities have been tested and are functioning in a manner adequate to fulfill the requirements of Rule 15c3-3. Yes



Certified Public Accountants and Consultants

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

February 16, 2004

Managing Members Sawtooth Securities, LLC 910 W. Main St., Suite 320 Boise, ID 83702

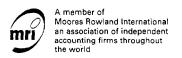
Dear Sirs:

In planning and performing our audit of the financial statements and supplemental schedules of Sawtooth Securities, LLC (the Company) for the year ended December 31, 2003, on which we have issued our report dated February 16, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Sawtooth Securities, LLC February 16, 2004 Page 2

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Yours truly,

HEIN & ASSOCIATES LLP